St. Elizabeth Hospital 1506 South Oneida Street Appleton, WI 54915

(920) 738-2000

Discharges

Inpatient days

7,264

31,145

organization (HMO)

organization (PPO)

Preferred Provider

Yes

Yes

Discharges

Inpatient days

Type: Control:

All GMS

GMS

Religious Organization Fiscal Year: 10/01/01 to 09/30/02

County: Analysis Area:

Analysis Area Volume Group

Outagamie

Lake Winnebago (3)

| FY 2002 vs. 2001

Total births

Newborn days

0

1,437

3,189

Volume	Group:	6
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	!		AII GMS		Analysis Area		Group	FY 2002 Vs. 2001	
	!	-	tals	_ 3			6		
Selected Utilization Statistics	FY 2002	Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)	ı		1					1	
Adult medical-surgical	42.2%	57.4%	0.73	54.1%	0.78	58.9%	0.72	54.5%	0.77
Obstetrics	45.4%	39.6%	1.15	40.5%	1.12	37.0%	1.23	49.2%	0.92
Pediatrics	. %	48.0%	. 1	29.1%		71.9%	•	1 . %	
Total hospital	43.1%	55.9%	0.77	51.9%	0.83	54.5%	0.79	52.6%	0.82
Average Census (Patients)	1		1					1	
Adult medical-surgical	24.9	30.4	0.82	23.6	1.05	46.2	0.54	26.2	0.95
Obstetrics	9.1	3.9	2.35	3.7	2.47	7.1	1.27	9.8	0.92
Pediatrics	0.0	1.8	0.00	0.8	0.00	7.0	0.00	0.0	
Total hospital	85.3	55.4	1.54	44.3	1.93	95.6	0.89	88.4	0.97
Average Length of Stay (Days)	İ		i					1	
Adult medical-surgical	3.4	3.9	0.86	3.6	0.93	3.9	0.87	3.2	1.08
Obstetrics	2.3	2.4	0.97	2.4	0.97	2.5	0.95	2.3	1.02
Pediatrics	. 1	2.4	. i	2.0		2.4			
Total hospital	4.3	4.3	1.00	4.0	1.07	4.2	1.03	4.0	1.08
Surgical Operations	į		i					i	
Inpatient	2,283	1,424	1.60	1,403	1.63	2,628	0.87	2,332	0.98
Outpatient	5,403	3,187	1.70 I	4,482	1.21	6,440	0.84	5,613	0.96
Inpatient as % of all surgeries	29.7%	30.9%	0.96	23.8%	1.25	29.0%	1.02	29.4%	1.01
Outpatient Visits	1		1					1	
Non-emergency visits	54,295	75,046	0.72	51,093	1.06	146,359	0.37	41,911	1.30
Emergency visits	18,220	•	1.29 j	•	1.49	23,160	0.79	21,146	0.86
Full-time Equivalents (FTEs)			1					1	
Administrators	31.0	14.8	2.09	15.8	1.96	27.8	1.12	34.0	0.91
Nurses, licensed	193.8	160.1	1.21	116.5	1.66	263.7	0.73	203.1	0.95
Ancillary nursing personnel	34.8	54.3	0.64	30.8	1.13	97.2	0.36	37.1	0.94
All other personnel		384.2	1.35 I	295.7	1.75	661.5	0.78	694.4	0.75
Total FTEs	778.1		1.27		1.70	1050.2	0.74	968.5	0.80
FTEs per 100 Patient Census (Adjusted)	i		i					1	
Administrators	18.3	14.6	1.25	16.4	1.12	15.4	1.19	20.2	0.91
Nurses, licensed	114.6	157.9	0.73 j		0.95	146.0	0.78	120.7	0.95
Ancillary nursing personnel	20.6	53.6	0.38	31.9	0.65	53.8	0.38	22.0	0.94
All other personnel	306.6	378.9	0.81	306.4	1.00	366.2	0.84	412.7	0.74
Total FTEs	460.1		0.76		0.97	581.4	0.79	575.5	0.80
	Contract w	 ith:		Medicare-certified Swing Beds:				Newborn Nursery:	
Beds set up and staffed 198		aintenance		Beds set up and staffed			0	Bassinets	
<del></del>				3044			<del>-</del>		<del>-</del>

## Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	59	2,671	9,084	42.2%	24.9	3.4
Orthopedic	2	0	0	0	. %	0.0	
Rehab. and physical medicine	1	15	162	2,137	39.0%	5.9	13.2
Hospice	4	0	0	0	. %	0.0	
Acute long term care	4	0	0	0	. %	0.0	•
Other acute	5	0	0	0	. %	0.0	
Pediatric, acute	2	0	0	0	. %	0.0	
Obstetrics	1	20	1,421	3,317	45.4%	9.1	2.3
Psychiatric	1	44	1,022	4,532	28.2%	12.4	4.4
Alcoholism/chemical dependency ICU/CCU:	5	0	0	0	. %	0.0	٠
Medical-surgical intensive care	2	0	0	0	. %	0.0	
Cardiac intensive care	2	0	0	0	. %	0.0	
Pediatric intensive care	2	0	0	0	. %	0.0	•
Burn care	5	0	0	0	. %	0.0	
Mixed intensive care	1	12	170	1,898	43.3%	5.2	11.2
Step-down (special care)	1	23	1,362	4,878	58.1%	13.4	3.6
Neonatal intensive/intermediate car	re 1	6	51	517	23.6%	1.4	10.1
Other intensive care	5	0	0	0	. %	0.0	
Subacute care	1	19	405	4,782	69.0%	13.1	11.8
Other inpatient	5	0	0	0	. %	0.0	•

Note: data should be used only in rows; do not summarize columns.

<sup>\*\*</sup> Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Tim	
Administrators/asst. administrators	31	0	31.0	Radiological services personnel	3	5	4.4
Physicians and dentists	2	0	2.0	Occupational therapists	2	11	6.7
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	3	2	4.4
Registered nurses	94	157	186.1	Physical therapists	10	11	17.1
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	4	3	6.3
Licensed practical nurses	4	7	7.7	Recreational therapists	0	0	0.0
Ancillary nursing personnel	17	32	34.8	Psychologists	1	0	1.0
Physician assistants	2	0	2.0	Social workers	2	2	3.1
Nurse Practitioners	0	0	0.0	All other health professionals	297	219	421.9
Medical records personnel	1	5	3.1	All other personnel	0	0	0.0
Pharmacy personnel	14	2	14.9				
Clinical laboratory personnel	22	15	31.5	TOTAL	509	471	778.1

<sup>\* 1=</sup>Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

St. Elizabeth Hospital Appleton

Appleton											
Income Statement				Assets					und Balances		
Gross patient revenue \$137,449,530			Cash and cash equivalents			15,335	Current liabil:	ities	\$14,766,589		
Less deductions 51,883,900		Net Patient receivables			14,423,800		Long-term debt		30,539,128		
Net patient revenue 85,565,630 Plus other revenue 3,159,194		Other receivables Land, bldgs and equip: Net			3,85	51,459	Other liabilit	ies		35,866	
					42,64	18,705	Subtotal		45	,341,583	
Total revenue	88,724,824	Other assets			67,048,364						
Less expenses	85,024,478						Unrestricted for	und balance	94	94,476,080	
Nonoperating gains/los	ses 3,771,903	Total Assets			\$139,81	17,663	Total liabilit:	,817,663			
Net Income	\$7,472,249						Restricted fund			\$0	
		     		GMS   itals	Analysis	Area 3	Volume	Group	FY 2002 v	s. 2001	
Selected Financial Stat	istics	FY 2002	Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio	
Gross Rev as % Total Gr	oss Patient Revenue	ı		1					1		
	[ \$55,792,260]	40.6% l		0.97 i	42.0%	0.97	38.9%	1.04	36.6%	1.11	
	[ \$7,790,079]	5.7%		0.63 I	5.7%	0.99	9.9%	0.57	1 3.6%	1.57	
	[ \$70,778,806]	51.5%		1.19	48.4%	1.06	46.4%	1.11	56.8%	0.91	
	[ \$3,088,385]	2.2%		0.37	3.8%	0.59	4.7%	0.48	3.0%	0.75	
Deductions as % of Tota		-		i					i		
	[ \$28,625,448]	20.8%		0.88	19.7%	1.06	23.7%	0.88	20.1%	1.04	
	[ \$4,339,375]	3.2%		0.53	3.5%	0.91	6.5%	0.49	2.1%	1.54	
	[ \$18,054,434]	13.1%		1.40	9.9%	1.33	11.7%	1.12	11.9%	1.10	
Charity care	[ \$700,987]	0.5%		0.42	0.8%	0.60	0.9%	0.55	0.4%	1.36	
All other	[ \$163,656]	0.1%		0.08	0.4%	0.29	1.4%	0.08	0.4%	0.33	
	[ \$51,883,900]	37.7%		0.90	34.3%	1.10	44.2%	0.85	34.8%	1.09	
Other Revenue and Net G		i		i					i		
Other revenue as % of	total revenue	3.6%		0.70	3.0%	1.19	8.1%	0.44	3.6%	0.99	
Net gains/losses as %	of net income	50.5%	5.3%	9.53 i	17.3%	2.91	7.0%	7.24	10.3%	4.89	
Expenses as % of Total	Expenses	i		i					İ		
Salary/fringe benefit	-	53.1%	47.8%	1.11	51.6%	1.03	46.6%	1.14	53.6%	0.99	
Supplies and services		33.2%	40.5%	0.82	35.5%	0.94	41.6%	0.80	32.3%	1.03	
Capital component	[ \$9,551,767]	11.2%	8.7%	1.29	10.5%	1.07	8.7%	1.29	11.2%	1.00	
Bad debt	[ \$2,048,590]	2.4%	3.0%	0.81	2.4%	1.01	3.1%	0.77	2.8%	0.85	
Fiscal Statistics		i		į					İ		
Operating margin		4.2%	6.1%	0.69	5.0%	0.84	7.1%	0.59	8.5%	0.49	
Total hospital profit	margin	8.1%	6.4%	1.27	5.9%	1.36	7.6%	1.07	9.4%	0.86	
Return on equity	_	7.9%	10.0%	0.79	8.5%	0.93	11.1%	0.71	10.0%	0.79	
Current ratio		2.2	2.5	0.88	2.9	0.76	2.3	0.95	1.9	1.19	
Days in net patient a	ccounts receivable	61.5	57.8	1.06	61.8	1.00	66.1	0.93	1 .		
Average payment perio	d	69.2	52.6	1.32	40.5	1.71	53.9	1.28	73.2	0.95	
Equity financing		67.6%	56.2%	1.20	63.1%	1.07	60.2%	1.12	64.4%	1.05	
Long-term debt to equ	ity ratio	0.3	0.5	0.68	0.4	0.72	0.4	0.83	0.4	0.86	
Times interest earned		6.9	5.0	1.38	4.2	1.64	5.8	1.20	7.1	0.97	
Total asset turnover		0.6	0.9	0.72	0.9	0.71	0.9	0.72	0.7	0.94	
Average age of plant:	years	13.1	9.5	1.38	8.3	1.59	9.8	1.33	13.0	1.01	
Increase (decrease) t	otal net patient rev	. %	. %	. 1	. %		. %		2.5%	•	
Output gross rev (% o	f total gross pt. re	v) 49.8%	44.1%	1.13	55.1%	0.90	46.2%	1.08	47.6%	1.05	
Net Revenue Statistics		1		1					1		
Inpatient net revenue	per discharge	\$6,415	\$7,870	0.82	\$6,169	1.04	\$7,095	0.90	\$5,802	1.11	
Inpatient net revenue	per day	\$1,494	\$1,834	0.81	\$1,587	0.94	\$1,690	0.88	\$1,456	1.03	
Outpatient net rev pe	r visit	\$542	\$343	1.58	\$484	1.12	\$316	1.72	\$601	0.90	